



Trade Credit Insurance

Evan Dutch

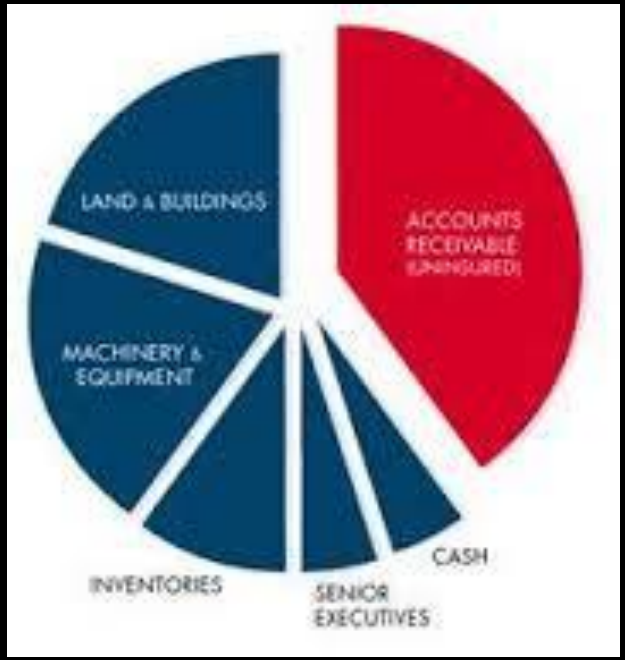
Director

Trade Risk Group, LLC

Why Insure?



- Risk Mitigation
- Sales Tool
- Enhanced Financing
- Open Intl Terms
- Cost per \$10,000...\$10!!



Covered Risks/Losses



- Bankruptcy
- Slow/No Pay
- Pre-Shipment
- Consignment Sales
- Performance Bond
- Political
- Currency
- Contract Frustration
- Preference Claims
- Advance Payment Guarantee

Etc., Etc., Etc.....

Markets



Structure & Features



- Can & Non-Can
- Single Buyer
- Single Transaction
- Short Term (18Mo)
- Medium Term (5yr)
- Domestic and/or Export
- Sales Based
- Coverage Based
- Fixed or Variable Pricing
- Instant Policy Access
- Collections
- Credit Ratings/Reports

Trade Risk Group



- Over a century of combined expertise
- 300+ Clients, \$10 Billion Annual Insured Revenue
- Global Platform (GTCA-Founding Member)
- Strategic/Specialty Broker with all carriers
- Local & Responsive Service Model
- Counsel for Internal & External Parties
- Added Cost=ZERO



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Director-Northeast Region

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